



**भारत संचार निगम लिमिटेड**  
( भारत सरकार का उपक्रम )  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

% PGM (BW )  
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No. 19-36/2010-W(T) / 124

Dated:- 16.04.2013

To

All PCEs(C)/CEs(C)/CEs(C)EP  
BSNL Civil Zone.

**Sub: Submission of PMC/External Works proposal to BSNL CO – regarding.**

Ref: This office letter no. 19-36/2010-W(T)/399 dated 15.12.2010.

Kindly refer the above letter in which you were requested to send PMC cases to Corporate Office well in advance i.e. 7 to 10 days prior to the last date of submission of tender with proper justification and prevailing trend. However, it has been observed that many units are sending the PMC proposals to Corporate Office very late and leaving hardly any time for technical and financial scrutiny. Some field units are not sending all details in one go alongwith the case covering all liabilities/obligations of BSNL in completion of the PMC project which in turn resulting into substantial delay in processing the case and unnecessary create urgency which can be easily avoided.

It is, therefore, again enjoined upon all the field units to follow the above instructions scrupulously while sending the case to Corporate Office failing which the loss of business due to non participation in the bid will be the personal responsibility of the unit concerned.

This is issued with the approval of PGM(BW).

*Raj Kumar*  
16/04/13  
DGM(Civil)



No.19-36/2010-W(T)/399

Dated: 15/12/2010

To

The Principal Chief Engineers (C)/ Chief Engineers (C),  
All BSNL Civil Zones/ Districts

**Subject: Submission of PMC/External work to BSNL CO well in advance.**

Recently some cases of PMC for External work were received from the field Units for approval from BSNL CO within the time frame of only one or two working days whereas the time period allowed for submission of the proposal floated by the client was more than 15 days or so. It is also observed that some units are not sending the cases with proper justification in the form of Project Viability Report which makes it very difficult to justify the rates proposed by the field units. It will be better if exceptionally competitive i.e low rated proposals are substantiated by prevailing trend.

It will be pertinent to intimate that the proposals submitted by the field units has to be scrutinized for technical as well as financial viability at various levels in the corporate office. Thus the proposal requires normally four to six working days for processing. It is therefore enjoined upon all the field units to submit the cases of PMC of External works to BSNL CO for its approval well in advance, minimum 7 to 10 days prior to the last date of submission of tender along with proper justification and prevailing trend.

It is issued with approval of PGM(BW).

Raj Kumar  
15/12/10  
(Raj Kumar)  
DGM(Civil)